

CREATING
CONFIDENCE
IN YOUR EXPORTS

ekn



EKN

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What does EKN do?

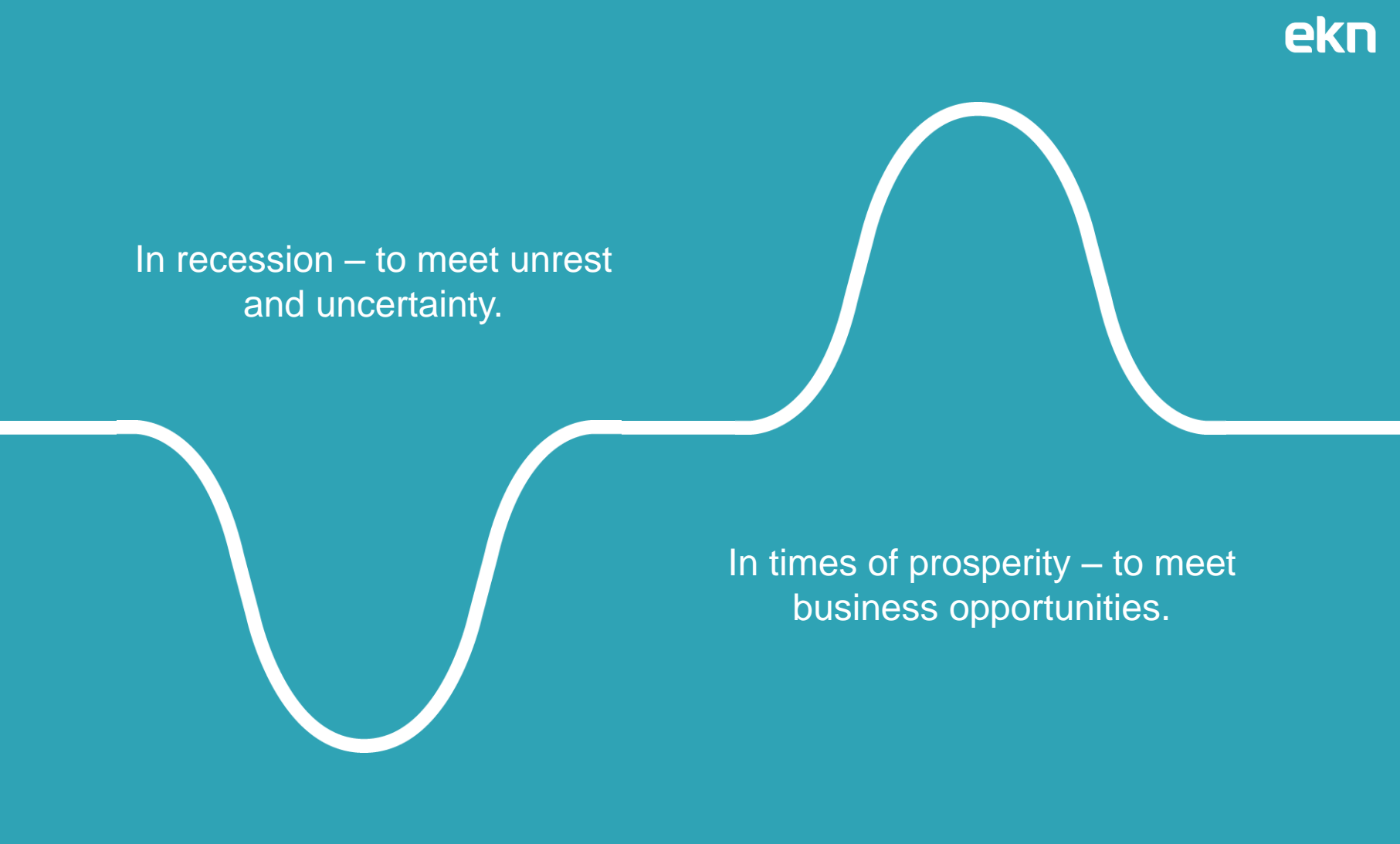
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Risk



Time



In recession – to meet unrest
and uncertainty.

In times of prosperity – to meet
business opportunities.

EKN strengthens the competitiveness of Swedish Companies

Our guarantees make more and safer
export transactions possible

EKN at a glance

- EKN's promotes Swedish exports and the internationalization of Swedish companies
- We offer guarantees for payments & financing
- 1557 transactions in 124 countries supported 2015
- We cooperate on an international level to promote Swedish exports
- We are able to promote higher standards – CSR questions are explored in every transactioin

90,1
Billion SEK
New guarantees 2015



EKN is available for all exporting companies, large and small, and their banks.



Sales process
/Negotiation

Production

Delivery

Credit period

Working capital

Payments

Bank guarantees

Sales process
/Negotiation

Production

Delivery

Credit period

Working capital

“We need more capital to
go ahead with the order.”

“EKN’s working capital credit
guarantee offers risk sharing
with the lending bank.”

Sales process
/Negotiation

Production

Delivery

Credit period

Bank guarantees

“My buyer demands a bank
guarantee for the down payment.”

“EKN’s counter guarantee protects
the issuing bank against loss.”

Sales process
/Negotiation

Production

Delivery

Credit period

Payments

“My customer wants a
60 days credit period.”

“EKN’s guarantee for trade
receivables guarantees that
you will be paid.”

A large, white, stylized quotation mark is positioned on the left side of the teal banner, opening the quote.

EKN is creating business opportunities



EKN – SME & Midcorp team



” All business is local



Airport advertising – targeted for business travellers!

När ni vill växa globalt

Vi hjälper er att växa i världen. EKN har regeringens uppdrag att göra det möjligt för ert svenska företag att exportera mer. När vi finansierar i siffror är ni säkra på att få betalt. Ni kan erbjuda vår garanti som säkerhet vid lås och erbjuda era kunder konkurrenskraftig finansiering. Vi påstår inte att det alltid är lätt att exportera, men vi kan göra utmaningen möjlig. Med EKNs garantier öppnas nya dörrar mot världen. Läs mer på ekn.se/ny-marknad

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DIN SÄKERHET I EXPORTAFFÄRER **ekn**

Gate 30-44

Nu satsar vi miljarder. Av miljonters olika skäl.

När ni vill växa globalt

Specialbagage
Specialbagage



#digasell

